# Income-Driven Repayment Plans

Ian Foss, Federal Student Aid Barbara Hoblitzell, Office of Postsecondary Education



Washington, DC July 10-13, 2016

# DETAILS OF INCOME-DRIVEN REPAYMENT PLANS



### Overview

- 1994: Income-Contingent Repayment Plan (ICR)
- 2009: Income-Based Repayment Plan (IBR)
- 2012: Pay As You Earn Plan (PAYE)
- 2015: Revised Pay As You Earn Plan (REPAYE)



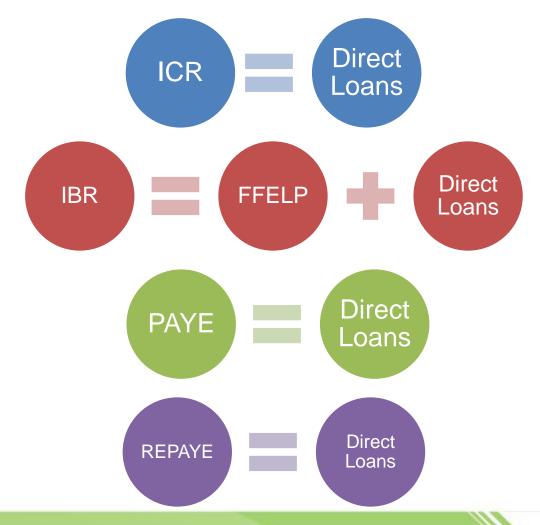
Washington, DC July 10-13, 2016

### Eligible Borrowers





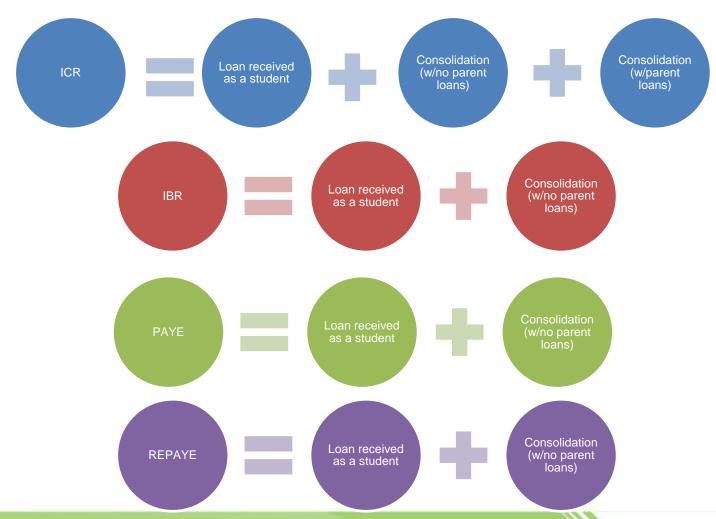
# Eligible Loan Programs





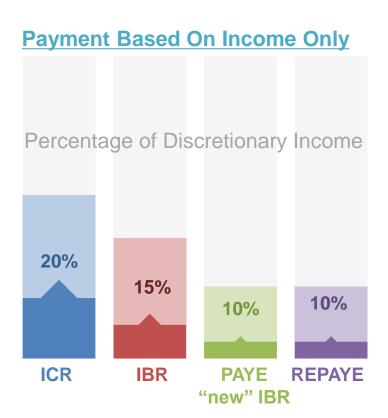
Washington, DC July 10-13, 2016

# Eligible Loan Type





### Payment Amounts



Most IDR plans have two formulas: for those that do, borrowers always pay the lesser of the two

#### **Percentage of Discretionary Income**

- 12-year standard payment adjusted by income
- 10-year standard amount
- 10-year standard amount
- None

# Discretionary Income??

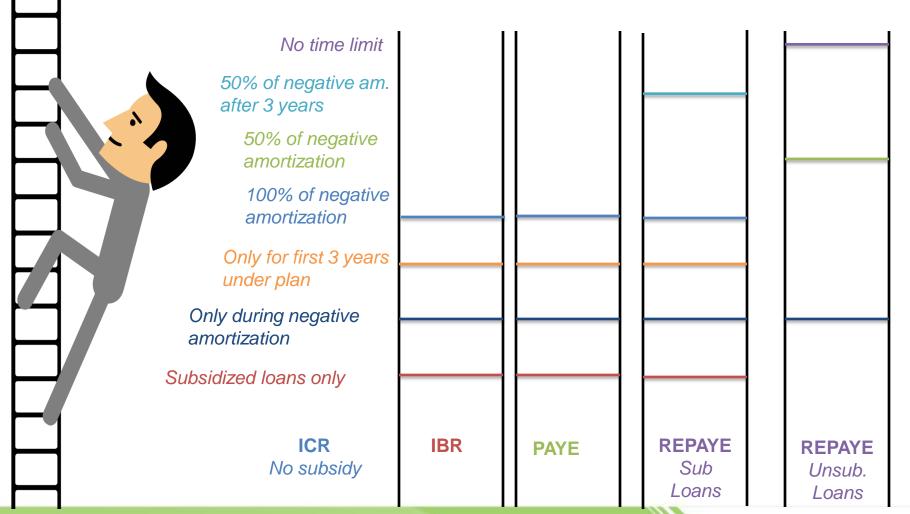
### Discretionary income is

- the difference between your income and
- 150 percent of the poverty guideline
- for your family size and
- state of residence.



Washington, DC July 10-13, 2016

# Interest Subsidy Benefits





conversion is limited to 10% of

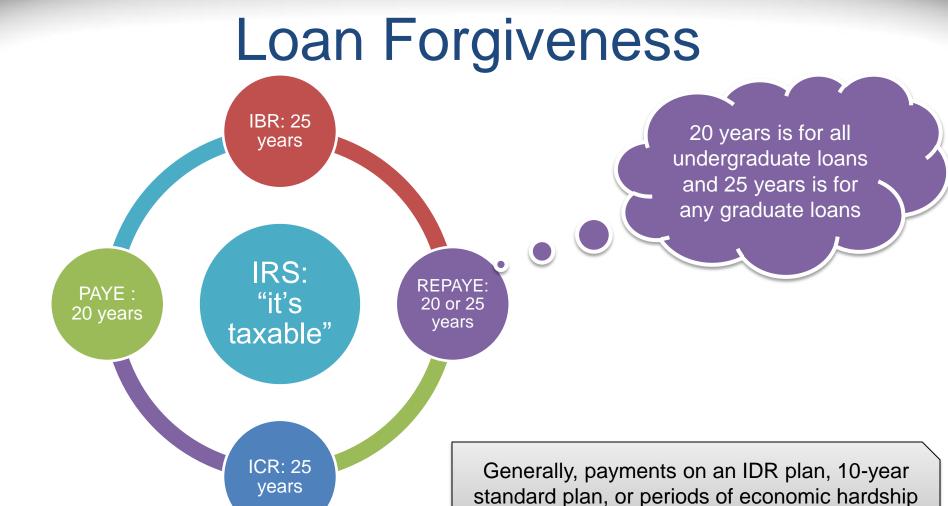
# Interest Capitalization

	ICR	IBR	PAYE	REPAYE
While payment is income-based, normal rules are suspended		×	×	
While normal rules are suspended, only trigger is conversation to standard plan		X	X	×
amount Interest capitalizes when leaving the plan		X	×	×
Normal rules apply (upon expiration of	×			
deferment/forbearance) Interest accruing due to negative amortization is	X			
capitalized annually Capitalization of negative amortization interest is limited	×			
to 10% of balance Capitalization caused by			X	



balance

Washington, DC July 10-13, 2016





deferment count toward forgiveness

Washington, DC July 10-13, 2016

### **BILLY BORROWER**



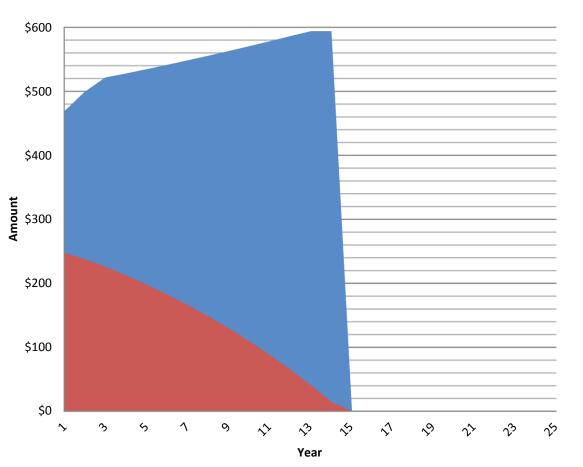
### Billy Borrower

- Is single with no dependents and lives in DC
- Has \$65,500 in Direct Loan debt (\$23,000 of which is subsidized), which has a weighted average interest rate of 4.5%
- Borrowed for graduate school to get an MSW
- Has an AGI of \$40,000 that rises at 5% per year



Washington, DC July 10-13, 2016





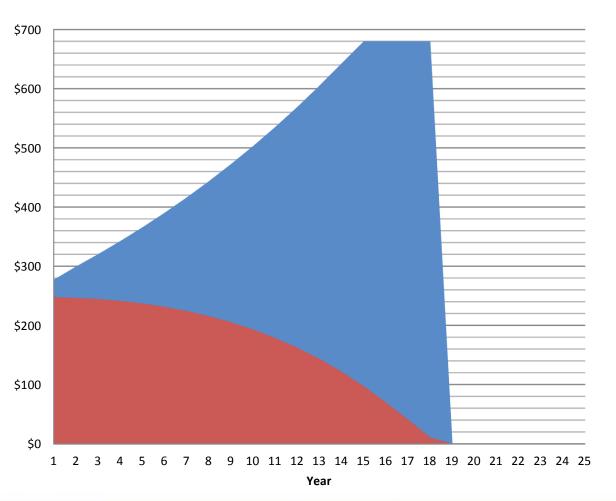
Year	<b>Interest</b>	<b>Payment</b>
1	\$248	\$469
2	\$238	\$499
3	\$226	\$522
4	\$213	\$528
5	\$198	\$535
6	\$183	\$541
7	\$166	\$548
8	\$149	\$556
9	\$130	\$563
10	\$110	\$571
11	\$88	\$578
12	\$65	\$586
13	\$41	\$594
14	\$15	\$594

InterestPayment



Washington, DC July 10-13, 2016





Year	Int.	Pmt.	Sub.
1	\$248	\$277	\$0
2	\$247	\$299	\$0
3	\$245	\$320	\$0
4	\$242	\$342	
5	\$237	\$366	
6	\$231	\$390	
7	\$224	\$416	
8	\$216	\$444	
9	\$205	\$473	
10	\$193	\$503	
11	\$179	\$535	
12	\$162	\$569	
13	\$143	\$605	
14	\$122	\$643	
15	\$97	\$680	
16	\$70	\$680	
17	\$41	\$680	
18	\$11	\$680	

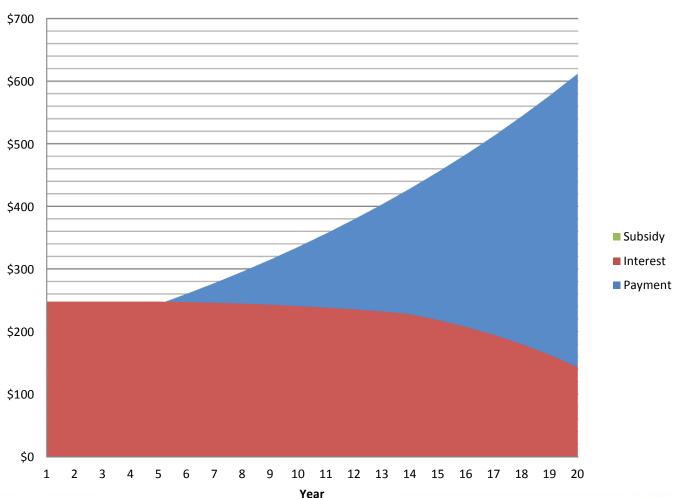
■ Subsidy ■ Interest

■ Payment



Washington, DC July 10-13, 2016

### PAYE/"new" IBR

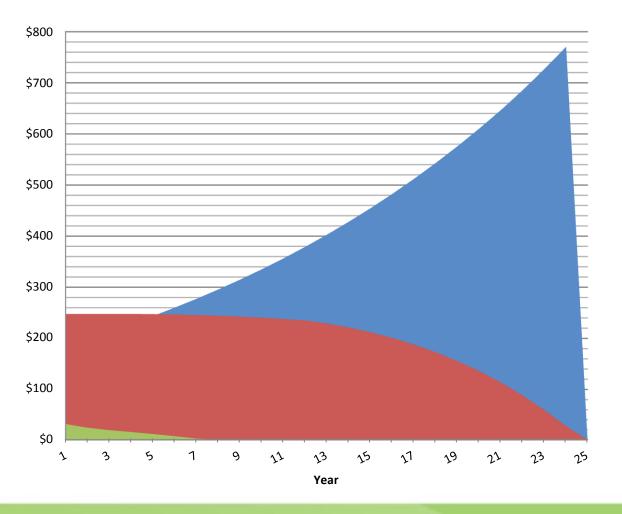


Year	Int.	Pmt.	Sub.
1		\$185	
2	\$248	\$200	\$0
3	\$248	\$214	\$0
4	\$248	\$228	
5	\$248	\$244	
6	\$247	\$260	
7	\$246	\$278	
8	\$245	\$296	
9	\$243	\$315	
10	\$241	\$335	
11	\$238	\$357	
12	\$235	\$380	
13	\$232	\$404	
14	\$227	\$429	
15	\$218	\$455	
16	\$207	\$484	
17	\$194	\$513	
18	\$180	\$544	
19	\$163	\$577	
20	\$143	\$612	



Washington, DC July 10-13, 2016







Year	Int.	Pmt.	Sub.
1	\$248	\$185	\$32
2	\$248	\$200	\$24
3	\$248	\$214	\$19
4	\$248	\$228	\$16
5	\$248	\$244	\$12
6	\$247	\$260	\$7
7	\$246	\$278	\$2
8	\$244	\$296	\$0
9	\$243	\$315	\$0
10	\$240	\$335	\$0
11	\$238	\$357	\$0
12	\$235	\$380	\$0
13	\$229	\$404	\$0
14	\$221	\$429	\$0
15	\$212	\$455	\$0
16	\$201	\$484	\$0
17	\$187	\$513	\$0
18	\$172	\$544	\$0
19	\$155	\$577	\$0
20	\$135	\$612	\$0
21	\$113	\$649	\$0
22	\$87	\$687	\$0
23	\$59	\$728	\$0
24	\$27	\$771	\$0



# The bigger picture

Payment Type	Repayment Plan	Payments	Total Paid	Time in Repayment	Forgiven Amount
Income	IBR	\$277 <b>→</b> \$680	\$101,452	17 yrs., 5 mos.	\$0
Income	PAYE	\$185 <del>→</del> \$612	\$87,705	20 years	\$31,086
Income	REPAYE	\$185 <b>→</b> \$771	\$119,535	23 yrs., 10 mos.	\$0
Income	ICR	\$469 <b>→</b> \$594	\$88,944	13 yrs., 7 mos.	\$0
Fixed	Standard	\$680	\$81,615	10 years	N/A
Fixed	Extended	\$416	\$124,678	25 years	N/A
Fixed	Consolidation Standard	\$333	\$120,050	30 years	N/A
Graduated	Graduated	\$383 <b>→</b> \$1,148	\$85,699	10 years	N/A
Graduated	Extended-Graduated	\$248 <b>→</b> \$620	\$119,910	25 years	N/A
Graduated	Consolidation Graduated	\$248 <b>→</b> \$507	\$127,641	30 years	N/A



### StudentAid.gov/Repayment-Estimator

Repayment Plan	Repayment Period			<b>ithly Payı</b> to Final Am		Projected Loan Forgiveness ①	Total Interest Pald •	Total Amount Pald
Standard <b>6</b>	120 months	\$555	to	\$555		\$0	\$16,612	\$66,612
Graduated <b>6</b>	120 months	\$317	to	\$952		\$0	\$21,060	\$71,060
Extended Fixed <b>(</b>	300 months	\$322	to	\$322		\$0	\$46,645	\$96,645
Extended Graduated 🐧	300 months	\$250	to	\$485		\$0	\$55,144	\$105,144
Income-Based Repayment (IBR)	227 months	\$217	to	\$555	_~~	\$0	\$42,040	\$92,040
IBR for New Borrowers 🐧	240 months	\$145	to	\$508	_~~	\$37,029	\$58,475	\$71,446
Pay As You Earn	240 months	\$145	to	\$508	_~~	\$37,029	\$58,475	\$71,446
Income-Contingent Repayment (ICR)	178 months	\$387	to	\$471	_~~	\$0	\$26,660	\$76,660

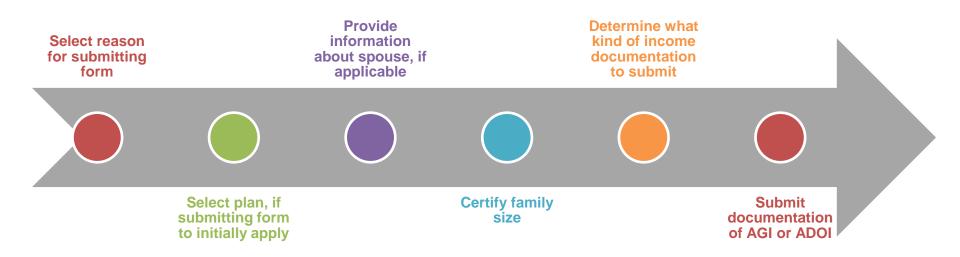


Washington, DC July 10-13, 2016

### **APPLICATION PROCESS**



### **Process Overview**



ADOI = "alternative documentation of income;" not AGI.



### Spouses

Almost all married borrowers provide spouse's income documentation

Only used by servicer when relevant

Exception for those who are separated or cannot access spouse's income



# Spouses

Repayment Plan	Married borrower filing jointly	Married borrower filing separately
ICR	Use joint AGI	Use borrower's AGI
IBR	Use joint AGI	Use borrower's AGI
PAYE	Use joint AGI	Use borrower's AGI
REPAYE	Use joint AGI	Combine AGI of borrower and borrower's spouse

### Billy gets Married in Year 5

- Spouse has \$20,000 in income, and \$40,000 in Direct Loans, all of which are unsubsidized, and which has an interest rate of 4.5%
- Billy and his spouse decide to file separately

Washington, DC July 10-13, 2016

## Effect of Billy's Marriage

#### PAYE

- Payment decreases from \$260.19 to \$202.61 for year 6
- Spouse's income and loan debt is not included
- Billy's family size increased from 1 to 2

#### **REPAYE**

- Payment decreases \$260.19 to \$229.26
- Spouse's income is included in the calculation of Billy's payment
- Spouse's loan debt means that Billy's payment is prorated by 62.09% to account for the spouse's debt
- Billy's family size increased from 1 to 2



# In Year 6, Spouse Pays Off

#### PAYE

- Payment is not affected because spouse's income and loan debt is not included
- Payment for year 7 is \$218.53
- Billy's family size is still 2

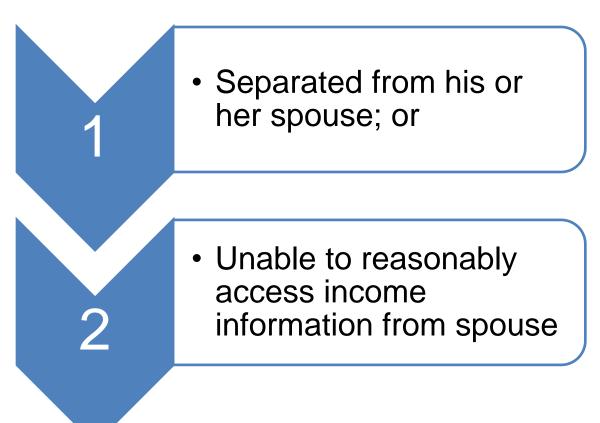
#### **REPAYE**

- Payment increases from \$229.26 in year 6 to \$393.53 in year 7.
  - Payment increased 72%, income increased by 5%.
  - It seems unfair when only considering Billy, but the spouse's debt obligation is now satisfied, and that freed up household income that can be devoted to Billy's loans.
- Because spouse no longer has loan debt, Billy's payment is no longer prorated.
- Billy's family size is still 2.



### Spouses

A married borrower is not required to provide spouse's AGI if the borrower is:



### Spouses & REPAYE

# If a spouse's income is excluded from calculation:

- The borrower's spouse is not counted in family size
- If the spouse has eligible loans, the spouse's loans are not considered in the monthly payment amount adjustment



### Income Documentation

### **AGI**

- Filed taxes
- No significant change

#### Alternative

- File taxes
- Significant change

#### **Alternative**

Didn't file taxes



### Income Documentation

### AGI

- Electronic Application
- Tax Return
- Tax Return Transcript

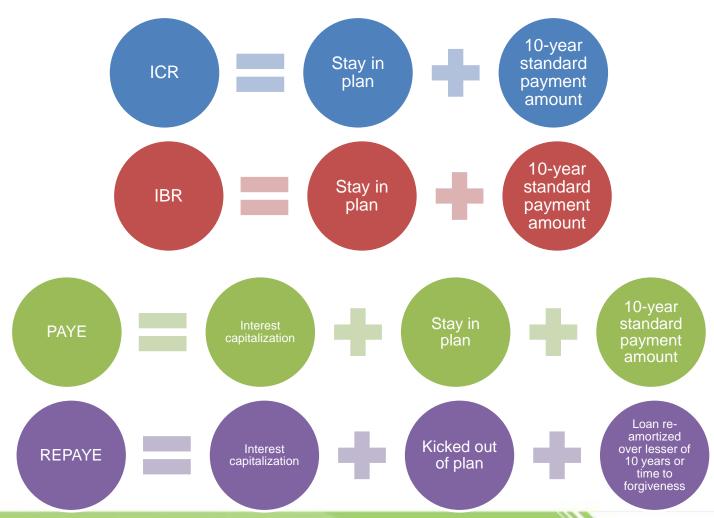
### Alternative

- Pay stubs, unemployment benefits, etc.
- Self-certification of zero income
- Provide electronically only if zero income



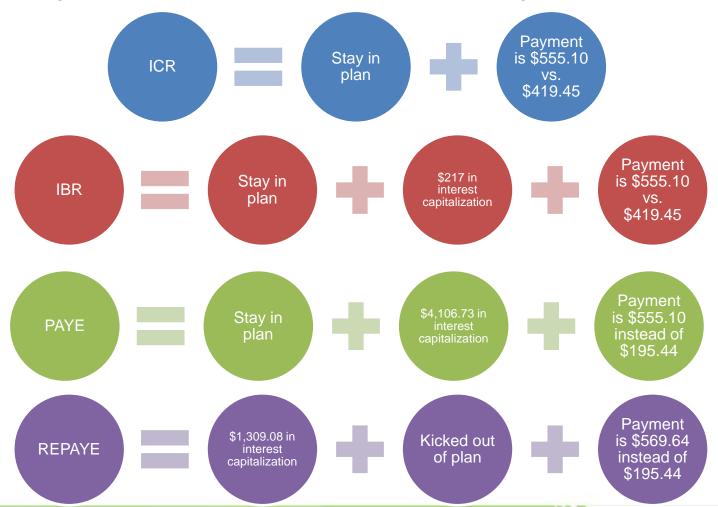
Washington, DC July 10-13, 2016

# Failing to Recertify





### Billy Doesn't Recertify - Year 4





Washington, DC July 10-13, 2016

### **OUTREACH EFFORTS**



# E-mail campaign (REPAYE)

- Messaging:
  - There's a new IDR plan (REPAYE) where all DL student borrowers can set payments as 10% of discretionary income.
- Timing: March April



# E-mail campaign (REPAYE)

#### Cohort:

- In delinquency
- In hardship deferment
- In discretionary forbearance
- Expressed interest in IDR during exit counseling, not in IDR
- Started but did not finish IDR application or had IDR application rejected



# E-mail campaign (Grace)

- Messaging:
  - Depends on cohort
  - Focuses on making an informed choice
  - Varying levels of emphasis on IDR
- Timing: June



# E-mail campaign (REPAYE)

#### Cohort:

- Borrower has FFELP or a mix of DL and FFELP loans
- Expressed interest in IDR Plan during exit counseling
- At risk borrower (for example, borrower did not complete program of study)
- High-balance borrower (\$25,000 or over)
- Low-balance borrower (under \$25,000)

Washington, DC July 10-13, 2016

### RESOURCES



### Resources

- StudentAid.gov/IDR Information
- StudentLoans.gov Application
- <u>StudentAid.gov/repayment-estimator</u> –
   Calculator
- StudentLoans.gov/repay 5 steps or less to a student loan solution
- http://go.usa.gov/cu8aV Blog on choosing IDR plans

Washington, DC July 10-13, 2016

# StudentLoans.gov/repay







### QUESTIONS?



<u>lan.Foss@ed.gov</u> Barbara.Hoblitzell@ed.gov